

Energy Supply Management

In a competitive business environment, innovative cost controls may provide you with a key advantage over your competition. GE's Energy Supply Management service provides the resources and proficiency you need to optimize energy procurement and establish meaningful risk mitigation strategies. Designed for industrial, institutional and commercial enterprises, this service includes resources and access to regulatory and energy market intelligence. Additionally, data management services, which facilitate more effective decision-making, are provided through web-enabled access to historical and current energy information.

Unparalleled Economies of Scale

Our Energy Supply Management service leverages GE's experience managing a \$3 billion energy spend for our 6,000 sites around the world. We're uniquely positioned to improve your energy purchasing power through creative aggregation strategies, and to optimize your specific energy buying needs. We also provide on-demand access to GE procurement resources and strategies, as well as energy professionals and analysts. These professionals have decades of experience and success in achieving cost avoidance in this area.

No other provider has a supply services offering that rivals GE's breadth of experience and expertise or that can deliver the economies of scale GE creates.

Objective Energy Market Analysis

GE's Supply Management team provides unbiased energy procurement services from professionals who are not affiliated with any utility or energy supply company.

Features and Benefits

Feature	Typical Benefit
Access to suppliers other than traditional local utilities	Provides service and pricing options that may be more favorable to your business activities
Competitive choice of suppliers	Reduces price of energy commodity
Opportunities to manage market volatility risks	Limits price swings to predictable range
Sourcing solutions commensurate with your energy use profile	Improves or maintains your competitive advantage
Creation of predictable utility budgets	Reduces administrative overhead related to energy/utility management
Ability to switch to alternative fuels	May improve environmental stewardship
Increased awareness of optimized supplier solutions and risk management	Increases business options which improve decision-making processes
Improved data reporting and expert analysis	Enhances strategic planning capabilities



Service Options

The Energy Supply Management service provides multiple options, which are customizable for individualized solutions.

Energy Planning

- Corporate-wide strategic energy planning
- Dynamic market intelligence to adapt strategic plans to energy supply and regulatory conditions
- Energy benchmarking

Risk Management

- Create risk management strategies based on risk tolerance
- Execute risk mitigation activities
- Institute critical energy budgeting parameters
- Daily market and hedging position reports

Open Market Energy Supply Procurement

- Supplier solution development
 - Select 3rd party suppliers
 - Feasibility of direct pipeline connection and local utility (LDC) bypass
 - Natural gas transportation
 - Dual fuel rate options
- Energy supplier management
 - Contract/rate negotiations
 - Meter consolidation
 - Load aggregation
- Energy regulatory status reporting

Utility Rate Optimization Services

- Rate analysis and negotiations
- Voltage transformation project development

Data Management Services

- Capture and digitize energy invoice data
 - Historical and monthly records
- Provide comprehensive, flexible reports
 - Create facility or site benchmarks
 - Budget variance analysis and trend reporting
- Energy supplier billing administration
 - Audit billing information for errors or statistical anomalies
 - Generate Accounts Payable file in compatible accounting format



Optional data management services may include emissions, water, waste, chemical and other physical commodities.

Applicability

Our service is available for commercial and industrial energy users.



To learn more about this service, contact your GE Energy sales representative or visit www.ge.com/energy.