

Need air emissions testing services? How do you choose the right testing team?

Choosing an air testing company can be difficult. At GE Energy we want to make sure you get the technical expertise that will meet your data requirements in a safe, timely and cost effective manner.

Technical Qualifications and Regulatory Knowledge

A key aspect of achieving your data objectives is the development of an appropriate scope of work that addresses the methodologies and applicable regulations. At GE Energy we have decades of experience performing air emissions tests. Precise, accurate and representative data is our primary technical objective. We have a dedicated team of experienced scientists and engineers that will ask the right questions to be sure you are getting what you really need, no more, no less.

Experience

A reputable air testing company will provide a Statement of Qualifications, which includes testing work performed, resume's of key personnel, and documented references. GE Energy will provide a Statement of Qualifications upon request, and we encourage customers to contact our references and applicable State Agencies. At the completion of projects we send surveys to customers to obtain feedback on our services. Our survey data demonstrates that our customers would recommend us to their colleagues for air emissions testing services. This is our strongest endorsement.

Quality System

The backbone of any successful company is its ability to consistently deliver quality products and services at the highest level. Make sure your air testing company has a solid quality control system in place with documented standard operating procedures that would meet

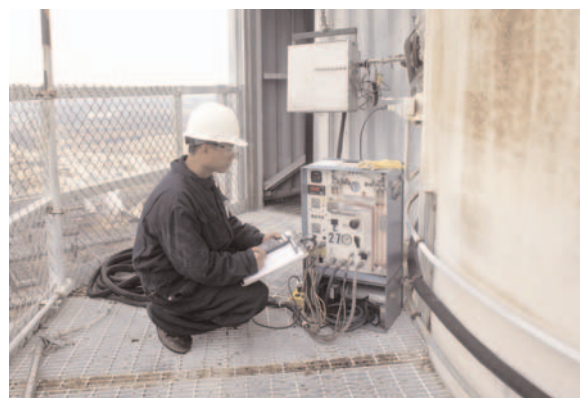
any future testing accreditation requirements. GE Energy has taken the proactive approach. We have applied the rigors of our Six Sigma Quality program, and we are one of the only air emissions testing companies in the U.S. that has an accredited ISO9001 Quality System.

Price

Just because an air testing company provides the lowest bid on a project doesn't necessarily mean this is the best value for your company. Some testing companies provide bids that look attractive, but may not include items like travel and equipment rental costs and multiple report copies. Our resources allow us to leverage travel costs, and develop systems for constant improvement in efficiency and performance. At GE Energy we will provide you with our best cost estimate on a fixed price or time and material basis up front to avoid surprises at the completion of the project. GE Energy performs air emissions testing both accurately and efficiently to provide you the correct data at a competitive cost.

Hidden Costs

The final dollar amount on the invoice you receive isn't the only cost associated with source testing. Your testing company should help you control hidden costs by: (1) not charging you for re-tests due to sampling errors; (2) performing their work efficiently when you must operate your process at a rate other than your current optimum to accommodate testing; (3) protecting your



good standing by providing timely and accurate submittals; and (4) minimizing the amount of time you must spend assisting and/or directing them.

Safety Performance

No job can be considered successful if anyone is injured. Make sure your air testing company has a demonstrated safety track record and an Experience Modification Rate (EMR) less than 1.0. The GE Energy commitment to safety training, resources, and performance is evidenced in our EMR rate of 0.74. From job preparation, Department of Transportation-compliant drivers and daily safety briefings to management follow-up; each project is evaluated for safe performance. We have received awards from long term clients to support this culture. We are proud of our safety record, but always strive to improve through ongoing training and the communication of best practices.

Size of the Testing Company

Do you have a project that requires testing at multiple sources simultaneously, or testing sources with unusual configurations or characteristics? Do you need quick response to your testing



needs? Make sure your air testing company has the equipment (including spares) and manpower resources available to meet your test schedule. GE Energy is one of the largest air testing companies in the world with over 40 mobile labs, more than 100 field engineers in the US and Europe and 9 regional testing offices throughout the U.S. We have the resources in place to meet your air testing needs, both large and small.

Advanced Technologies and Non-Standard Methods

Do you need modified standard test methods or equipment to measure your source emissions? Do you need advanced measurement technologies such as direct extractive Gas Chromatography (GC) or Fourier Transform Infrared Spectroscopy (FTIR)? Do you need real-time data for source optimization or onsite sample analysis? GE Energy offers all of these services.

Fair Evaluation of Proposals

The more detailed the Request for Proposal (RFP) the more likely you will be able to provide a fair and complete evaluation of any testing proposal. Key items to consider are the number of proposed staff, testing hours per day, detection limits of the analytical procedures, turnaround time for analyses and reports, duration of the proposed testing, travel distance, and standby rates. The better your evaluation, the less chance for surprises when it comes time to review an invoice. GE Energy will provide sufficient detail in our proposal to allow for fair evaluation.

At GE Energy, we want to make your air emissions testing experience a simple, straightforward process. We work with customers to determine the services that will best meet the unique needs of your operation, lending our expertise where you need it most.



ISO 9001 Accredited
Quality System

For more information, contact your GE Energy representative today at 800-821-2222 or visit us at gepower.com/airquality.

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